

VIVO AQUATICS

Connect & Protect

Nationally Recognized Fitness Chain Turns to VivoPoint to Promote Brand Standard.

The Result

Our client turned to VivoPoint to attain a reduction in daily workflow friction while achieving full visibility of all their portfolio's pool and spa facilities. We effectively helped take things to the next level with our innovative and easy-to-use platform.

VivoPoint Pro offers fully automated monitoring, optimum chemical control, and improved procurement.

The fitness chain was able to better monitor their facilities and achieve greater member satisfaction. With impressive cost savings and unabridged product ordering across all properties, we ensured a nod of appreciation and customer approval.



MEET OUR PARTNER

A Leading Multi-Property, High Profile Fitness Chain

Over the last 40 years, this fitness chain has grown to encompass 45 premium health clubs located throughout California. A premier community destination, they operate safe and welcoming establishments that inspire optimum fitness and wellness practices. With studio fitness classes, inviting saunas, and as many as four swimming pools per club, visitors regularly embrace our partner's exceptional establishments.

The fitness chain recognizes the swimming pools are a big focus for members, and as such incorporates the pools into daily programming including lap swims, exercise classes and games.

THE BACKGROUND

Our client installed VivoPoint Pro in 2019 to utilize remote monitoring chemical controllers at select properties. They compared the function with competitors and VivoPoint Pro quickly emerged as the clear winner, grabbing corporate attention and approval. It has now been implemented as the gold standard to safeguard members and protect millions of dollars in assets and revenue for the large fitness chain.

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 vivoaquatics.com

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THE SOLUTIONS

Effortless Remote Monitoring and Tracking: They were able to use any device from anywhere at any time for unparalleled management. Their team was able to say goodbye to tedious manual procedures in exchange for secure data storage with innovative automation and remote monitoring.

Results: Our client is able to safely access data effortlessly from any web-enabled device. If anything is amiss or varies from CDC standards, their team is promptly notified to ensure safety mitigation. The streamlined process further reduces travel time and expense.

Chemical Automation: VivoPoint Pro provides a way to consistently treat their water to maintain safety while reducing costs and eliminating time-consuming manual labor processes.

Results: The automation reduced overall costs by over 10%.

Procurement Platform and Product Support: In addition to our VivoPoint software and automation, our client has engaged us to provide professional procurement support including the sourcing and fulfillment of required chemical and equipment.

Results: The VivoAquatics professional service team was able to simplify our client's operations and daily administration by sourcing products for each location, working with client personnel to order hard to find parts (particularly with all the supply chain challenges) and ensure the client was obtaining parts and chemicals at the best market price possible.

THE OUTCOME

Our next generation IoT solutions coupled with a cloud-based platform ensures our client's most valuable assets remain safe-guarded. Remote monitoring expertly protects water features, while supporting lean teams. With safety taking center stage, costly repairs become a thing of the past. Engineers and management enjoy visibility across locations so they can quickly address problems before they become major.

With advanced clarity into all water facilities, our clients can better manage their teams, access trends, and examine reports to make informed decisions. Our solutions and team have undergone certification by the Council for the Model Aquatic Health code to ensure they meet the CDC safety standards at every facility.

Finally, our client has benefited from the broader support of not only hardware and software, but also dedicated technical support and procurement solutions. We recognize how critical swimming pools are to our client's members, and we are proud to partner on a broader program to ensure their members get the best possible pool experience.

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